



Crescent/Stonco



Cambridge Engineering



De Lage Landen



Energy Tax Savers

The Power of Four

Complete Energy Management from One Source

PHILIPS

sense and simplicity

Energy Management

Stonco Lighting, Cambridge Engineering, De Lage Landen and Energy Tax Savers



Bring Together the Power of Four for Dramatic Savings

The Stonco Warehouse Energy Program is the first of its kind program delivering total and immediate warehouse energy optimization, all from a single source. The program includes the Power of Four energy efficient products along with 100% financing and certified industry experience. You can reap substantial tax savings from \$1.20 to \$1.80 per sq. ft. and require not one penny out of pocket.

One Solution, One Source

Stonco Lighting and its partners Cambridge Heating, De Lage Landen and Energy Tax Savers have designed this program for simplicity and ease of entry. By utilizing a combined approach, you are assured of getting the most energy efficient lighting and heating system for your warehouse or distribution center. We will assist you in taking advantage of all federal tax deductions without expending any capital reserves.

The Energy Policy Act Accelerates Depreciation from 39 years to ONE

The Energy Policy Act (EPAcT) of 2005 provides federal tax deductions for commercial and industrial buildings, including warehouses and distribution centers. EPAcT covers qualified improvements for the entire building at a maximum tax savings of \$1.80/sq.ft. The building can also be divided into individual systems of lighting, HVAC and the building envelope at \$0.60/sq.ft. maximum each.

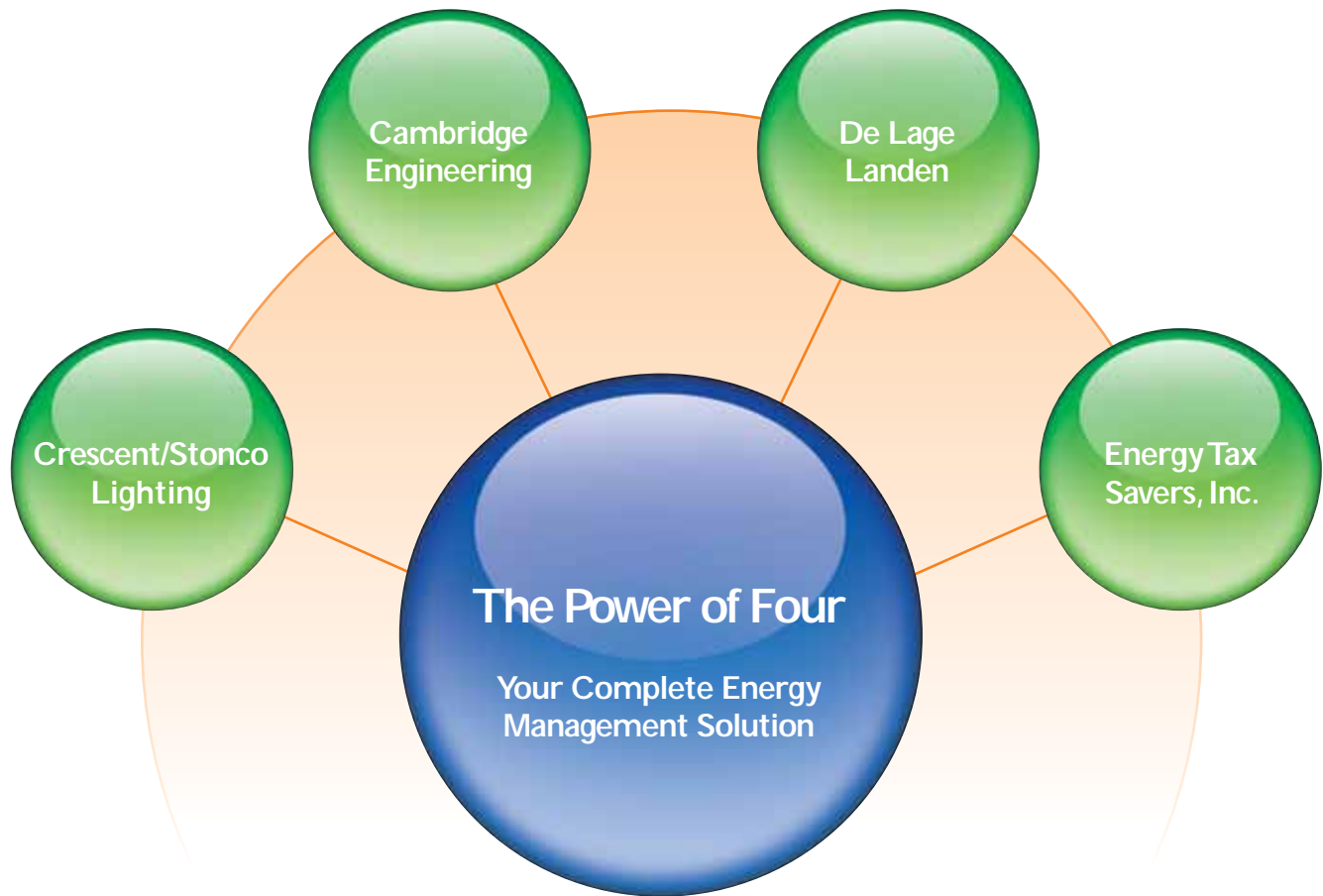
Warehouse and distribution centers have an added opportunity if they can improve their combined energy savings over the ASHRAE Standard. By improving energy efficiency in both lighting and heating, the EPAcT tax deduction can be as high as \$1.20/sq.ft. Energy savings over 50% can qualify them for the maximum \$1.80/sq.ft. This is only for non-air conditioned spaces and will be determined by the Stonco Power of Four Team.

Distribution Center Case Studies

Location	Size (sq. ft.)	Lighting (w/sq ft.)	Heating Btuh/sq. ft)	EPAcT Tax Deduction	
				(\$/sq.ft.)	Total Amount
Pennsylvania	61,067	0.61	39.30	\$1.20	\$73,280
New Jersey	140,000	0.45	24.64	\$1.80	\$252,000
New Jersey	200,000	0.75	24.00	\$1.20	\$240,000
Florida	642,219	0.69	8.64	\$1.20	\$770,663
TOTALS	1,043,286				\$1,335,943

The Power of Four

One Source, One Solution



Crescent/Stonco



SmarT-Bay's patent pending LampMaximizer™ technology aggressively targets energy savings while not exceed the lamp manufacturer's recommendations. Stonco incorporates exclusive Philips technology and backs the SmarT-Bay system for 36 months on all components.

Cambridge Engineering



Cambridge Blow-Thru® Space Heaters can qualify for EPAct Federal Tax Deductions when used in large warehouses. They can be both new and existing large open spaces that have a heating/ventilating system but no air-conditioning. Only Cambridge Engineering can provide energy modeling results from an independent consultant using building simulation software developed by the U.S. Department of Energy (DOE) and approved by the IRS.

De Lage Landen



Financing your lighting project can greatly benefit your facility. De Lage Landen offers 100% financing for equipment, installation costs and disposal in one convenient fixed monthly payment so you can preserve capital assets and credit lines while maintaining operational cash flow.

Energy Tax Savers



Energy Tax Savers, Inc is the first green tax firm helping our clients achieve Federal tax incentives aimed at making energy efficient investment as economically viable as possible. Our major Incentive areas include lighting, HVAC and building envelope.

The Power of Four

Complete Energy Management from One Source



Crescent/Stonco is a leading provider of energy efficient luminaires for the commercial, institutional and industrial markets. Our next generation of HID, LED and linear fluorescent luminaires are designed to replace inefficient lighting systems with energy savings of 50% and greater. The SmarT-Bay is the first packaged fluorescent highbay luminaire engineered specifically to correctly address occupancy sensor lamp cycling, a major cause of premature lamp failure.



Cambridge Engineering has developed an industry-wide reputation for being the best at saving energy, reducing operating costs and improving indoor air quality. Cambridge Engineering's S-Series Space Heaters with patented burners and high-performance Blow-Thru® Technology is today's most energy efficient and cost-effective way to heat/ventilate warehouses and distribution centers. Building studies and energy modeling document 40% - 70% energy savings!



De Lage Landen is a global provider of leasing and business finance solutions, including vendor finance and factoring. Our asset-based financing programs help our customers grow market share, enhance profitability and achieve strategic goals. De Lage Landen is a fully-owned subsidiary of the Rabobank Group, the world's most creditworthy privately held bank. With a triple-A rating from Moody's and Standard & Poor's, the Rabobank provides a secure, stable foundation for our activities.



Energy Tax Savers, Inc (ETSI) is an interdisciplinary tax and engineering firm and the nation's leading provider of Energy Policy Act of 2005 (EPAAct) tax services. We know how to apply the tax law to make building energy equipment investments more profitable. These incentives are available to commercial building owners, commercial tenants and architects and engineers (for public buildings only).

As the Authorized Representative for this program, we look forward to assisting you.
Contact us today for more information.



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